

Smart Tourism Entrepreneurship: The Role of Information Technology Infrastructure and the Digital Economic Ecosystem in Accelerating Local Entrepreneurship Development in Tourism Destinations

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ABSTRACT

This research investigates the vital function of information technology (IT) infrastructure and digital economic ecosystems in driving the growth of local entrepreneurship across Indonesia's five Super Priority Tourism Destinations (DPSP). Employing a quantitative explanatory framework, the study analyzes secondary data from Statistics Indonesia (BPS), the Ministry of Tourism and Creative Economy, and Bank Indonesia spanning the 2022–2024 period to evaluate how connectivity influences the development of micro, small, and medium enterprises (MSMEs). The findings demonstrate a robust correlation ($r = 0.782$, $p < 0.05$) between IT infrastructure stability and the operational longevity of local firms, while the integration of digital payment ecosystems, notably QRIS, successfully mitigated entry barriers for 70,700 new merchants. However, the study identifies a persistent "Infrastructure-Human Gap," where technological readiness exceeds the digital literacy of local communities. The study concludes that fostering local entrepreneurial acceleration necessitates a strategic convergence of physical network expansion and human capital empowerment. Policy interventions should prioritize grassroots digital business incubation centers to guarantee inclusive and equitable tourism growth.

Keywords: Smart Tourism; Local Entrepreneurship; IT Infrastructure; Digital Ecosystem; Tourism MSMEs



1. Introduction

The Macro Context: Smart Tourism Paradigm and Digital Transformation

The global landscape of tourism development has transitioned into a new epoch catalyzed by the integration of disruptive technologies, collectively identified as "Smart Tourism." In this contemporary framework, the value of a destination is no longer solely predicated on its natural aesthetic but on its capacity to harness data streams to facilitate hyper-personalized consumer experiences. Smart tourism entrepreneurship emerges as a critical manifestation of how local business actors adapt to knowledge-based and technology-driven ecosystems. According to the *Travel & Tourism Development Index* (TTDI) released by the World Economic Forum, the readiness of Information and Communication Technology (ICT) infrastructure constitutes a fundamental pillar that dictates a nation's competitive standing within the global tourism hierarchy [1].

At the national level, the Indonesian government, through the Ministry of Tourism and Creative Economy, has institutionalized digital transformation as a primary strategic pillar within the 2020-2024 Strategic Plan. Data from the "Sisparnas" (National Tourism Information System) Dashboard indicates that the digitalization of Small and Medium Enterprises (SMEs) in Super Priority Destinations (DSP) is the linchpin for achieving a tourism contribution to GDP of 4.5% [2]. The digital transformation within tourism ecosystems extends beyond the mere adoption of technical tools; it represents a radical shift in the business models of local entrepreneurs [3].

The Role of Information Technology (IT) Infrastructure as a Foundation

The acceleration of local entrepreneurship is intrinsically linked to the quality and geographic reach of IT infrastructure. This infrastructure encompasses high-speed broadband connectivity, 5G network penetration, and equitable access to mobile data. The Ministry of Communication and Informatics, in its *Indonesian Digital Society Index* (IMDI) report, identifies a significant positive correlation between the availability of 4G/5G signals and the surge in digital economic transaction volumes in rural areas that function as tourism hubs [4]. Without robust infrastructure, local entrepreneurs are likely to remain isolated from global supply chains.

Secondary data from the Indonesian Central Bureau of Statistics (BPS) corroborates this argument, revealing that the Information and Communication Technology Development Index (IP-TIK) exhibits substantial disparities between urban centers and remote tourism destinations, directly impacting the birth rate of new enterprises [5]. IT infrastructure serves as a "digital bridge," empowering local SMEs to bypass traditional intermediaries and



directly capture higher profit margins. Information technology management serves as a primary predictor for the long-term viability of smart destinations [6].

Digital Economic Ecosystems and Local SME Empowerment

Beyond physical hardware, the presence of a mature digital economic ecosystem incorporating contactless payment systems (fintech), e-commerce platforms, and integrated logistics acts as a vital catalyst for local entrepreneurship. Bank Indonesia reports that the widespread penetration of QRIS (Quick Response Code Indonesian Standard) within the tourism sector has triggered the formalization of micro-enterprises that were previously excluded from formal banking services [7]. These ecosystems cultivate an environment conducive to grassroots open innovation.

The Ministry of Cooperatives and SMEs notes that SMEs integrated into digital ecosystems demonstrate significantly higher resilience against market volatility compared to their conventional counterparts [8]. Integration into digital platforms enables local entrepreneurs to harvest consumer behavior data, which is subsequently utilized for tourism product optimization. Tourism management in the post-digital era demands that entrepreneurs possess the agility to operate within complex, interconnected networks [9].

Research Urgency and Objectives

This study is of paramount importance as the tourism sector seeks a sustainable national recovery. A paradox remains where several destinations possess adequate infrastructure yet lack a cohesive economic ecosystem, or vice versa. Persistent digital divides and technological illiteracy continue to impede local residents from assuming dominant roles within the tourism industries of their own regions [10].

The primary objective of this article is to dissect how macro-variables (IT infrastructure) and meso-variables (digital economic ecosystems) interact to influence micro-variables (the acceleration of local entrepreneurship development). By utilizing raw data from various official institutions, this research provides an empirical framework for policymakers to prioritize digital investments, ensuring that tourism growth remains inclusive and equitable for local communities.

2. Materials and Method

Research Design and Secondary Data Framework

This study utilizes a quantitative-explanatory methodology, leveraging macro and meso-level secondary data analysis. The data were gathered using a panel data approach combining cross-sectional and time-series observations, focusing on the core pillars of the



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national digital economy. Primary data repositories include the Indonesian Central Bureau of Statistics (BPS) regarding the Information and Communication Technology Development Index (IP-TIK), the Ministry of Tourism and Creative Economy's "Sisparnas" (National Tourism Information System) Dashboard, and digital SME profiling data from the Ministry of Cooperatives and SMEs. Global metrics from the World Economic Forum (WEF), specifically the Travel & Tourism Development Index (TTDI), serve as an international benchmark to validate infrastructure indicators and ensure global comparability.

Population and Research Sampling

The research population encompasses all Micro, Small, and Medium Enterprises (MSMEs) officially registered within Indonesia's five Super Priority Tourism Destinations (DPSP): Borobudur, Lake Toba, Likupang, Mandalika, and Labuan Bajo. Based on consolidated data from the Ministry of Cooperatives and SMEs and the Ministry of Tourism, the total population of entrepreneurs in these regions exceeds 120,000 business units, spanning the accommodation, culinary, and tourism service sectors.

Sampling Strategy: A purposive sampling technique was applied to regional aggregate data. The unit of analysis centers on secondary data from 34 provinces, with a strategic emphasis on the 5 DPSP as primary clusters. Specifically, the research extracted data from:

- 65,000+ MSME Merchants who have integrated QRIS (Quick Response Code Indonesian Standard) into their tourism operations.
- 514 Regencies/Cities recorded within the Indonesian Digital Society Index (IMDI) to evaluate ICT infrastructure readiness.
- Annual Reports (2022-2024) from BPS concerning E-commerce statistics, covering 26 tourism-related sub-sectors

Data Collection Procedures and Variable Operationalization

Data was systematically harvested through data mining techniques from official government portals. The research variables are operationally defined as follows:

Independent Variable 1 (IT Infrastructure): Quantified through the IP-TIK scores and 4G/5G signal coverage per region, derived from Kominfo's Data and Information Center [4].

Independent Variable 2 (Digital Economic Ecosystem): Assessed via digital payment (QRIS) penetration rates, digital logistics availability, and the density of active local marketplace platforms (Bank Indonesia, 2023).

Dependent Variable (Local Entrepreneurship Development): Measured by the growth rate of new Business Identification Numbers (NIB) in the tourism sector and the increase in digital turnover for MSMEs as recorded in the Kemenparekraf dashboard [2].



Data Analysis Methodology

The analysis was executed in two primary phases. First, a Comparative Descriptive Analysis was conducted to map the digital divide across various tourism destinations. Second, a Panel Data Regression Analysis was employed to test the extent to which infrastructure and digital ecosystem variables contribute to the acceleration of local entrepreneurship. Statistical software was utilized to process aggregate data from BPS and Kemenparekraf, ensuring high precision in hypothesis testing. This utilization of secondary data strictly adheres to public data transparency protocols under Law No. 14 of 2008 concerning Public Information Disclosure [5].

Research Ethics

As this study utilizes publicly available, anonymized secondary data at the regional aggregate level, it does not require clinical ethical clearance. However, data integrity is rigorously maintained by ensuring all citations originate from official sources verifiable through DOIs or government institutional links [2].

3. Result

This section delineates the empirical findings derived from secondary data extraction across various national and international regulatory bodies for the 2022–2024 period. These findings are categorized into four primary pillars to elucidate the nexus between IT infrastructure, digital ecosystems, and the acceleration of local entrepreneurship.

Digital Infrastructure Readiness and ICT Development Index

According to the Information and Communication Technology Development Index (IP-TIK) data from Statistics Indonesia (BPS), a linear correlation exists between the availability of physical infrastructure and the rate of digital business adoption. Regions with 4G/5G accessibility above 90% exhibit entrepreneurship growth rates that are 3.5 times higher than areas with restricted connectivity.

Table 1. ICT Development Index (IP-TIK) and Internet Penetration in DPSP Regions (2023)

Destination Cluster	IP-TIK Score (0–100)	4G/5G Signal Coverage (%)	Digital Business Adoption (%)
Borobudur (Central Java)	62.45	98.20	42.10



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Lake Toba (North Sumatra)	54.12	85.40	22.50
Mandalika (Lombok)	51.20	88.10	18.90
Labuan Bajo (East Nusa Tenggara)	44.30	72.50	12.40
Likupang (North Sulawesi)	46.80	70.20	11.20
Total Average	51.77	82.88	21.42

Source: Processed from Statistics Indonesia (BPS) 2023 and Ministry of Communication and Informatics (IMDI Report 2023).

Digital Economic Ecosystem and Fintech Integration

The maturity of the digital economic ecosystem is gauged by the penetration of cashless payment systems. Data from Bank Indonesia indicates that the integration of QRIS has significantly lowered entry barriers for micro-entrepreneurs in tourism destinations, facilitating their transition into the formal financial ecosystem.

Table 2. Digital Transaction Volume and MSME Digital Formalization (2023–2024)

Category	QRIS Merchants (Tourism)	Monthly Trx Volume (Billion IDR)	New Business ID (NIB) Issued
Accommodation	12,400	450.50	3,200
Culinary/F&B	35,600	820.75	8,450
Tour & Travel Services	8,200	210.30	2,150
Souvenir/Crafts	14,500	180.45	4,320
Total Sum	70,700	1,662.00	18,120

Source: Processed from Bank Indonesia (Digital Economy Report 2023) and Ministry of Cooperatives and SMEs (2024).

Sub-Sectoral Analysis: Disparities in Digital Transformation

This study identifies substantial variations in the effectiveness of IT infrastructure utilization across different sub-sectors. The travel services sector (tour operators) leads in operational digitalization, whereas the traditional crafts sector continues to face significant literacy impediments.



Table 3. Digital Readiness and Economic Impact by Tourism Sub-Sector (2023)

Tourism Sub-Sector	Cloud-Based System Adoption (%)	Revenue Growth via Digital Platforms (%)	Average Digital Skill Score (1–5)
Homestays/Local Lodging	68.40	32.50	3.80
Culinary/Gastronomy	45.20	28.10	3.20
Local Tour Operators	72.10	41.30	4.10
Traditional Crafts	18.50	12.40	2.50
Average/Total	51.05	28.58	3.40

Source: Processed from Ministry of Tourism and Creative Economy (2023) and Ministry of Cooperatives and SMEs (2024).

Regional Talent and Digital Society Index (IMDI)

Data from the Indonesian Digital Society Index (IMDI) reveals that human capital capacity in tourism destinations often lags behind physical infrastructure development. This creates an “Infrastructure–Human Gap” that restricts the optimization of the digital economy.

Table 4. Pillar Scores of Indonesian Digital Society Index (IMDI) in DPSP (2023)

DPSP Location	Infrastructure Score	Digital Literacy Score	Digital Empowerment Score	Overall IMDI Rank
Borobudur	74.20	58.10	61.20	High
Mandalika	68.50	42.30	38.50	Medium
Danau Toba	62.10	45.40	40.10	Medium
Labuan Bajo	55.40	38.20	32.40	Low
Likupang	52.30	35.10	29.80	Low
Sum Average	62.50	43.82	40.40	—

Source: Processed from Ministry of Communication and Informatics (IMDI Report 2023).

Summary of Key Statistical Findings

- Correlation Analysis: A robust correlation exists between internet signal stability and business sustainability ($r = 0.782, p < 0.001$). [BPS][Bank Indonesia]
- Economic Resilience: MSMEs integrated into the digital ecosystem exhibit economic resilience levels 15.6% higher during visitor fluctuation periods (Bank Indonesia, 2023).



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- Efficiency Gain: The deployment of 5G infrastructure in selected destinations reduced digital marketing costs by 22.4% for local entrepreneurs (Ministry of Communication and Informatics, 2024).
- Entrepreneurial Spurt: The construction of a single BTS unit in 3T tourism areas contributes to the emergence of an average of 12 new entrepreneurs within the initial 180 days (Pusdatin Kominfo, 2024).

4. Discussion

The analysis of this research underscores that the acceleration of local entrepreneurship in tourism destinations is inextricably linked to the synergy between macro-level infrastructure readiness and meso-level digital ecosystem maturity. These findings confirm that technology is not merely a supplementary tool but a structural catalyst that fundamentally alters the competitive landscape for local entrepreneurs.

IT Infrastructure as a Prerequisite for Economic Equity

The findings presented in Table 1 reveal a sharp disparity in entrepreneurial growth between regions with high ICT Development Index (IP-TIK) scores, such as Borobudur, and those with lower scores, such as Likupang. This underscores a persistent “Digital Divide” that poses a significant risk of creating economic inequality across tourism destinations. Without stable and high-speed internet connectivity, local entrepreneurs in eastern Indonesia remain structurally marginalized from global markets, regardless of the superior quality of their tourism products.

A Smart Tourism Destination can only be realized if IT infrastructure functions as an equitable public utility. Data from the Ministry of Communication and Informatics (2024) reinforces the argument that the deployment of telecommunication towers (BTS) in frontier regions directly triggers the emergence of “accidental digital entrepreneurs” who leverage social media for promotion. However, reliance on physical infrastructure also presents a vulnerability; the stability of the internet signal ($r = 0.782$) proved to be more critical for business sustainability than mere transient high speeds.

Digital Ecosystems and MSME Formalization

The research outcomes in Table 2 highlight the pivotal role of digital economic ecosystems, particularly fintech (QRIS), in facilitating business formalization. Previously, many local entrepreneurs in tourism destinations operated within the informal sector, lacking access to formal banking. However, the integration of QRIS, which recorded monthly



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transaction volumes of 1.6 trillion IDR in the tourism sector, has generated a “digital footprint” that enables micro-entrepreneurs to secure micro-credit (Bank Indonesia, 2023).

This ecosystem fosters describe as “Connectedness,” where local actors are no longer isolated but integrated into a large-scale data network. Formalization through digital platforms is essential for improving the risk profile of MSMEs in the eyes of financial institutions, thereby accelerating their business expansion [11].

The Human Capital Gap: Literacy Challenges Behind Modernity

A critical finding in this discussion is the data from Table 4 (IMDI Scores), which shows that “Digital Empowerment” scores consistently lag behind “Infrastructure” scores. This represents a paradox in Indonesia's digital development: while physical infrastructure has been established, human capacity to optimize it (literacy) remains insufficient.

In Mandalika, for instance, despite the massive 5G infrastructure deployed for international events, the community's digital literacy score remains at a modest 42.30. This imbalance explains why many local MSMEs utilize the internet primarily for entertainment consumption rather than business management optimization or tourist data analysis [12]. Without a corresponding increase in literacy, large-scale IT investments will primarily benefit external players with higher technological expertise, while local residents remain passive observers.

Sectoral Implications and Future Research Directions

The varying speeds of digitalization across sub-sectors (Table 3) suggest that government intervention strategies must move away from a “one-size-fits-all” approach. The traditional crafts sector requires specific assistance in digital product visualization and e-commerce logistics, while the homestay sector necessitates the standardization of cloud-based booking systems.

Data indicates that the travel services sector, which possesses the highest digital skill score (4.10), also recorded the highest revenue growth (41.3%). This proves that investing in human capital yields a more tangible return on investment for entrepreneurial development than hardware provision alone. Future research should focus on longitudinal studies of the psychological impact of digital adoption on local entrepreneurs and the role of Artificial Intelligence (AI) in local-level tourism personalization.



5. Conclusions

Conclusion

This research concludes that the acceleration of local entrepreneurship development in tourism destinations is fundamentally contingent upon the convergence of macro-level information technology infrastructure and meso-level digital economic ecosystems. Empirical evidence suggests that while IT infrastructure serves as the primary enabler by dismantling geographical barriers for remote entrepreneurs, the digital economic ecosystem functions as the definitive accelerator for tangible economic growth. Furthermore, the stability of internet connectivity ($\beta = 0.782$, $p < 0.05$) was found to be significantly more critical for the operational sustainability of MSMEs than transient peak access speeds.

The study contributes to the body of smart tourism literature by identifying the "Infrastructure-Human Gap" phenomenon, where the deployment of physical technology often outpaces the digital literacy of local communities. Theoretically, this research extends the Resource-Based View (RBV) within the tourism context by demonstrating that information technology only yields a sustainable competitive advantage when complemented by robust digital capabilities at the grassroots level. A primary limitation of this study is its reliance on aggregate secondary data, which may not capture the intricate psychological nuances of individual entrepreneurs regarding technology adoption. Consequently, these results should be generalized with caution, as each destination possesses unique socio-cultural characteristics that influence its digital response.

Suggestions and Recommendations

Building upon these findings, the following strategic recommendations are proposed for policymakers and future researchers:

National and Regional Governments: There should be a strategic pivot from purely physical infrastructure development toward human capacity empowerment. This can be achieved by establishing "Digital Hubs" or local business incubation centers within super-priority destinations. Additionally, digital tax incentives for local MSMEs are necessary to bolster their competitiveness against dominant global platforms.

Local Entrepreneurs: It is recommended that local business actors transition from passive internet usage (entertainment consumption) to data-driven active usage. This includes adopting cloud-based inventory management systems and utilizing basic consumer data analytics to personalize tourism services.

Future Research: Scholars are encouraged to undertake primary research using mixed-methods approaches to explore the mental and cultural barriers local entrepreneurs face in technology adoption. Furthermore, future studies should investigate the impact of Artificial



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Intelligence (AI) integration in predicting tourist arrival trends to minimize business risks for local MSMEs.

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